

The network behind every guest smile.

INDUSTRY BRIEF
Hospitality

Today's hotels are navigating flat RevPAR growth, labor pressure and guests who expect seamless, personalized mobile-first experiences from check in to check out. But one upgrade moves every needle at once: reliable mobile connectivity.

Guests notice dead zones and mobile connectivity before they notice anything else. Your staff can't coordinate without it. Smart building systems don't run without it. And loyalty, NPS and RevPAR all take a hit when it's missing. TDC designs, funds, builds, upgrades and operates **fully managed mobile connectivity solutions bundled digital infrastructure with no upfront investment** that keep hotels competitive, guests connected and loyal, and operations running quietly in the background—where they belong.

Our solutions

Managed Services

Mobile Connectivity

- Distributed Antenna Systems (DAS)
- Wi-Fi
- Private Networks

Smart Building Solutions

- Fiber & IoT Networks
- Digital Infrastructure

Public Safety

Benefits

↗ Increased bookings & guest satisfaction ↘

- Check-in, room key, concierge
- Reliable connectivity for events
- Social, streaming, content

🔒 Guest safety & property security

- Life-safety systems with cellular failover
- Secure access controls and monitoring
- 911 and emergency services

💡 More efficient operations

- Mobile housekeeping & maintenance
- IoT-enabled rooms
- Smart access, keyless entry

📄 New revenue streams

- Premium connectivity packages
- Mobile ordering and booking
- Smart parking and mobile payment

82%

of guests say that poor cell coverage is often an issue.

3 in 4

guests prefer self-service technology.

11%

higher room rates when guests are satisfied and connected.

Why TDC for hospitality

Custom-fit solutions for hotels and resorts.

Industry-specific solutions from engineering and design experts who specialize in hospitality environments—guest room density, event space surges and the brand standards operators can't compromise.

A platform for everything digital.

TDC bundles mobile connectivity with digital infrastructure—digital signage across lobbies, retail, shared amenities; surveillance across perimeter, parking, common areas; smart sensors for access control, air quality, building operations—all delivered under a single OpEx model with no upfront capital.

Easy button for hospitality connectivity.

We take a complex process—across Wireless Carriers, design, construction, operations and lifecycle management—and simplify into 3–5 guided decisions without disrupting guests or daily operations.

No upfront investment. Clear terms.

We meet owners and operators where they are—with commercial models aligned to capital planning and budget cycles, including options to reduce risk and eliminate upfront investment. Clear contracts with no hidden fees. Straightforward guidance and outcomes aligned to your asset and portfolio strategy.

The business case for mobile

	Illustrative Range	Considerations & Assumptions
Core and Ancillary Revenue		
Increase NPS	Assume 1 point	Connectivity is the fourth utility with direct impact on guest satisfaction
Increase Occupancy Increase ADR	Assume 0.2% Assume 0.5%	1 point increase in NPS = 0.2% to 0.5% increase in occupancy 1 point increase in NPS = 0.5% to 1.5% increase in ADR
Increase RevPAR	ADR x Occupancy Rate	
Additional Revenue		
Food & Beverage (F&B)	Assume loyalty spend ↑5%	Driven by loyalty app and in-room orders; loyalty clients 3x more likely to return
Spa	Assume ↑10% treatments	Spa bookings driven by mobile app and in-room amenity booking capabilities
Additional Revenue		
Smart thermostats & lighting	Assume 10-20% savings	Average cost of \$2,200 per room per year

TDC is your dependable partner for fully managed mobile connectivity solutions, financed, deployed and supported by us. We ensure phones and devices work seamlessly to enable collaboration and experiences—so you can stay focused on your core business. As one of the fastest-growing mobile connectivity companies in the U.S. and a member of the Tillman Global Holdings family, we connect people, places and experiences, enhancing asset value and powering the next generation of buildings, businesses and technologies.

To learn more, visit us at TillmanDC.com